

## Message Text

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PAGE 01 STATE 103493  
ORIGIN OPIC-06

INFO OCT-01 ARA-10 ISO-00 EB-07 XMB-04 AID-05 IGA-02  
TRSE-00 OMB-01 CIAE-00 INR-07 NSAE-00 INRE-00 L-03  
/046 R

DRAFTED BY OPIC/ID/LA:BTMANSBACH:SMW  
APPROVED BY EB/IDF/OIA: RDKAUZLARICH  
EB/IFD/OIA:DSTEBBING

-----061823Z 053232 /43

O 061730Z MAY 77  
FM SECSTATE WASHDC  
TO AMEMBASSY LA PAZ IMMEDIATE  
AMEMBASSY BOGOTA IMMEDIATE  
AMCONSUL CALI IMMEDIATE  
AMEMBASSY LIMA IMMEDIATE  
AMCONSUL GUAYAQUIL IMMEDIATE  
AMEMBASSY QUITO IMMEDIATE

UNCLAS STATE 103493

FROM OPIC

E.O. 11652: N/A

TAGS: EINV

SUBJECT: ANDEAN INVESTMENT MISSION

THE FOLLOWING INFORMATION RECEIVED TODAY:

1. COMPANY BIOGRAPHY:
2. INDIVIDUAL BIOGRAPHY:
3. OBJECTIVE

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-- DRAVO

1. DRAVO IS A DIVERSIFIED CORPORATION WITH WORLDWIDE  
OPERATIONS ACTIVE IN THE DESIGN AND CONSTRUCTION OF PROCESS  
PLANTS FOR THE ENERGY, PETROCHEMICAL, AND RAW MATERIALS  
PROCESSING MARKETS. OTHER IMPORTANT CAPABILITIES INCLUDE

FACILITIES FOR COAL PREPARATION, BULK MATERIAL HANDLING AND RECLAIMING, POWER GENERATION, WATER MANAGEMENT, POLLUTION CONTROL, MINERALS AND METALS PROCESSING, MINING, URBAN DEVELOPMENT, TRANSPORTATION, AND FOOD PROCESSING.

DRAVO'S ACTIVITIES ARE DIVIDED INTO FOUR OPERATING GROUPS:

1) PROCESS, CONSTRUCTION AND ENGINEERING; 2) CIVIL, MINING AND MARINE SERVICES; 3) MANUFACTURING; AND 4) MATERIALS, EQUIPMENT AND TRANSPORTATION. FREQUENTLY, TWO OR MORE OPERATING GROUPS COMBINE THEIR CAPABILITIES TO UNDERTAKE LARGE PROJECT. EACH OF THE FOUR DIVISION INVOLVED IS A

TOTALLY INTEGRATED ENGINEERING, PROCUREMENT AND CONSTRUCTION ENTITY CAPABLE OF COMPLETING LARGE PROJECTS IN ITS RESPECTIVE PRODUCT AREA.

2. FRANK JANOSKA, A NATIVE OF PENNSYLVANIA, RECEIVED A DEGREE IN ELECTRICAL ENGINEER FROM THE UNIVERSITY OF PITTSBURGH. ENTIRE CAREER SPENT IN THE CONSTRUCTION INDUSTRY SPANNING SOME 26 YEARS. PRESENTLY IS DIRECTOR OF INTERNATIONAL DEVELOPMENT FOR DRAVO ASSISTING IN THE MARKETING OF DRAVO SERVICES WORLDWIDE.

3. DEVELOP A FRAME OF REFERENCE OF CURRENT AND PROJECTED CONDITIONS IN THE ANDEAN PACT NATIONS FOR THE FUTURE

MANUFACTURING AND MARKETING DRAVO GOODS AND SERVICES. CHRISTOPHER

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## Message Attributes

**Automatic Decaptioning:** X  
**Capture Date:** 01-Jan-1994 12:00:00 am  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** BIOGRAPHIC INFORMATION  
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**Copy:** SINGLE  
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**Decaption Date:** 01-Jan-1960 12:00:00 am  
**Decaption Note:**  
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**Original Classification:** UNCLASSIFIED  
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**SAS ID:** 2613448  
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**Subject:** ANDEAN INVESTMENT MISSION THE FOLLOWING INFORMATION RECEIVED TODAY  
**TAGS:** EINV, PINR, BL, DRAVO, (JANOCHA, FRANK)  
**To:** LA PAZ BOGOTÁ MULTIPLE  
**Type:** TE  
**vdkgvwkey:** odb://SAS/SAS.dbo.SAS\_Docs/7fb00799-c288-dd11-92da-001cc4696bcc  
**Review Markings:**  
Margaret P. Grafeld  
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**Markings:** Margaret P. Grafeld Declassified/Released US Department of State EO Systematic Review 22 May 2009